

**GLOBAL EXPRESSION OF INTEREST FOR SLOPE OIL AND SLUDGE SKIMMING,
COLLECTION TREATMENT AND PUMPING IN HEADER LINE AT BLOCK RJ-ON-
90/1, BARMER, RAJASTHAN, INDIA**

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil & gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production and a vision to produce 50% of India's oil and gas production.

Cairn Oil & Gas, Vedanta Ltd., is the Operator of onshore block RJ-ON-90/1 located in Barmer Districts in the state of Rajasthan and crude oil and gas export cross country Pipeline from Barmer in Rajasthan to Bhogat in Gujarat. The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in pre-qualification to participate in the International Competitive Bidding (ICB) Process for Slope Oil and Sludge Skimming, Collection Treatment and Pumping in Header Line at Barmer, Rajasthan, India.

Bidder to indicate its interest in any or all the following categories of services and locations:

PART-A: Waste Slope oil and Sludge Skimming, Collection, Treatment and Pumping in Header Line from RJ Block, Rajasthan.

Interested parties meeting the following criteria should respond to this EoI:

Financials:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than more than the estimated average Annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio in each of the preceding 2 financial years shall not be less than 1.

Technical:

For Part A

Minimum Three (03) years' experience in providing services of Waste Slope Oil and Sludge Skimming, Collection, treatment and pumping in header line.

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating their interest to participate for the services mentioned above Under Part A.
2. Detailed Company Information with Organization structure, List of manpower with CVs of key

Personnel and capability to execute job with clear responsibility & escalation matrix for Technical, HR & HSE Departments.

3. Details of completion of similar type of contracts in the last Five years (PO/Contract copies and Service Completion Certificate) and similar contracts/agreements currently under execution under headings:
 - a) Brief scope of work b) Value of work in INR c) Contractual Duration d) Actual completion of Project e) Client's name f) Contact details of the Client (Vedanta may approach the client directly for the feedback) HSE statistics, LTI graph etc.
4. Details of availability of all resources (Technology, Equipment, manpower etc.)
5. Details of availability of all resources (thermo-catalytic conversion or equivalent process equipment's, 3 phase Decanters, Centrifuges, Wastewater treatment setups RO plants etc.)
6. Details of HSSEQ policies, Regulatory Compliance, Contractor HSE Induction, Environment Management, Health, Hazard Management, Incident Investigation & Analysis, Competency & Training, Integrity & Maintenance Management, Operating and Safe Working Procedures, Safety Awareness, Transport Management, Security Management, Sub-Contractor Management etc.
7. Valid Quality Certifications/ Accreditations etc.
8. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EOI.